



RFP Question Responses

Question: Sections VII.B.5 notes that RVK may initiate discussions with Offerors. Would RVK be open to signing an NDA?

Answer: All discussions with Offerors will be initiated by the State Investment Office.

Question: SIC's Non-Core Fixed Income portfolio includes traditional assets including bonds & securities. Does SIC expect its Private Credit & Credit consultant to actively source these opportunities or would the general consultant be responsible for sourcing and conducting due diligence on the traditional assets?

Answer: The Private Credit & Credit consultant scope will be non-traditional assets.

Question: How many investments do you expect to make to Private Debt each year going forward? How many re-ups have you made over the past 5 years? What is the expected size per investment?

Answer: Our pacing model is presently for \$900 million to \$1 billion in commitments per year. Re-ups have not been a significant contributor to commitments as this asset class is relatively new for us and we are still building toward desired allocation.

Question: Please can you provide a list of active Private Debt GP relationships?

Answer: This we could provide to semi-finalists/finalists.

Question: Who currently advises SIC on its Non-Core Fixed Income portfolio?

Answer: Aksia, LLC

Question: What are your current pain points within your Non-Core Fixed Income portfolio?

Answer: Growing the portfolio into the desired allocation, diversification.

Question: What is SIC's current approach to private credit co-investments? How are you looking to source private credit co-investment opportunities; from your existing GP relationships or outside?

Answer: Co-investments are an authorized investment type under the SIC's Investment Policy and pursued across the broad portfolio where available, primarily from existing managers.

Question: How many co-investments do you plan to make each year? Is your consultant able to charge for co-investment due diligence on a per fund basis?

Answer: As available and appropriate. The SIC is willing to negotiate diligence fees.

Question: What do you think is the single most important characteristic of an investment consulting firm?

Answer: Depth and breadth of research and due diligence on individual funds/managers.

Question: Are we able to charge SIC for commissioning due diligence on funds which we have not covered and are not planning to cover? Do the fees have to be all inclusive of potential commissioning costs?

Answer: The SIC has not had much demand for this historically as our consultants' scope of diligence has been adequate, and we would not expect to have significant demand for this going forward, subject to adequate consultant scope of diligence.

Question: Can we submit a redacted version of the RFP?

Answer: The SIC would prefer to receive unredacted RFPs. If selected as a semi-finalist/finalist, we can discuss how to protect proprietary information.

Question: How many in-person meeting in Santa Fe do you anticipate?

Answer: The Council meets 10 times per year (monthly, with the exception of July and December). The consultant would be expected to attend and participate at any meeting in which an investment for the Non-Core Fixed Income portfolio would be presented.

Question: What is your current annual commitment pacing plan to get to your target credit allocation?

Answer: \$900 million to \$1 billion annually.

Question: Who is your custodian?

Answer: JPMorgan Chase

Question: What fees are paid to the existing consultant?

Answer: \$500,000 annually

Question: Per section B – Explanation of Events, (4) Submission of Proposals, proposals shall be delivered electronically via email. However, Appendix B, page 37 / B-16, Requested Materials and Additional Information requests exhibits be sent electronically and in hard copy format. Please confirm that all materials included in our proposal are to be submitted electronically, via email only.

Answer: Confirmed; all materials are to be submitted electronically via email. No printed materials are required or desired.

Question: What prompted your desire to conduct a search at this time?

Answer: The SIC is evaluating the market for these services due to the growth of our portfolio and the increased availability of these services.

Question:

What's the current split between private credit and credit?

Answer:

Roughly 2/3rds to 1/3rd, however the public credit component is expected to fall to a minimal allocation as the private credit component is expanded.

Question:

How do you define "credit" (i.e., traditional)?

Answer:

Primarily publicly-traded, traditional credit. Consultant responsibility in this area will generally be limited to advice/sounding board to the SIC for winding down this portion of the portfolio as the private credit side is built out.

Question:

We also had a follow up question regarding the reconciliation to SIC's custodian bank - when is the cutoff date actually applied? The RFP indicates a 4-business day turnaround.

Answer:

This is a mistake in the RFP and only applicable to publicly-traded equity managers and selected others, and not applicable in this particular RFP.